

Modeling Scenario Requested for Discussion Purposes Only by Finance Committee
(this is not a revised projection)

Premiums trend the same as they are in the market today (trending more slowly after 2014)

COHBE's portion of CoverColorado 2015 reserve is \$8.5 million

Annual operating budget of \$26 million

	2nd half 2013	2014	2015	2016	2017
<u>Enrollment & Premium Assumptions</u>					
Average Estimated Sales Projections	0	80,000	152,250	175,000	225,000
Average Estimated Premium per member per month	\$0	\$337	\$354	\$372	\$390
Administrative Fee	0.00%	1.40%	1.70%	1.70%	2.20%
<u>Revenue Assumptions</u>					
Exchange Revenue from Admin Fees	\$0	\$4,529,280	\$10,990,227	\$13,264,067	\$23,173,106
Estimated portion of Federal Grant Funding (2013-2016)	\$66,069,622	\$60,984,119	\$15,386,639	\$0	\$0
Revenue from CoverColorado/Unclaimed Property Fund	\$15,000,000	\$0	\$0	\$0	\$0
Revenue from CoverColorado/Reserve Balance			\$8,500,000		
Revenue from General Market Health Insurer Assessment			\$10,500,000	\$10,500,000	
Revenue from Premium Tax Credit Donations	\$5,000,000	\$5,000,000	\$5,000,000	\$5,000,000	\$5,000,000
Potential Foundation Grants	\$2,010,000	\$2,000,000			
Total Income	\$88,079,622	\$72,513,399	\$50,376,866	\$28,764,067	\$28,173,106
Expected Operating/Technology Budget	\$75,239,971	\$26,000,000	\$26,000,000	\$26,000,000	\$26,000,000
Remaining Implementation/Enhancement Costs estimated for 2014 & 2015		\$37,057,020	\$15,725,785		
Additional Implementation Expense (not Federally grant funded)	\$2,010,000	\$6,529,280			
Total Expenditures	\$77,249,971	\$69,586,300	\$41,725,785	\$26,000,000	\$26,000,000
Net Income/Expense by year	\$10,829,651	\$2,927,099	\$8,651,081	\$2,764,067	\$2,173,106
Technology Obsolence Solution begins after Operational Reserve reaches 50% of annual budget	\$0	\$756,749	\$9,407,831	\$12,171,898	\$14,345,004
Cumulative Operational Reserve/(Shortfall) at approximately 50% of annual budget	\$10,829,651	\$13,000,000	\$13,000,000	\$13,000,000	\$13,000,000